ID WAR VIA CVA

SYLLABUS academic year 2023/24

Faculty of Economics University of Gdansk

Course	Course title Business communication workshop ECTS code 14									14.03.534	41				
										ECTS credits			5		
										max. students		ts	35		
Name of unit administrating study ITiHM Field of study							Economic	s/MSG**	d of specialisati		alisatio	on NONE;			
Teaching staff Jacek Winiarski, Associate Professor						- '		•				·			
Number of hours															
Lectures	0	Class	es 30	Tutorials	0 Laboratory				emina	ars	0	Langu	nguage classes 0		
			Year&Type of studies* 3 SS					3 SS1,							
Hours with the participation of the academic teacher (including office hours, exams, others):						luding	220	Semester:			6,				
Hours without the participation of the academic teacher (student's self-study, homeworks):							530	Туре	Type of course:			optional			
Total numl	Total number of hours:							Language of instruction:			English				
Teaching form blended learning															
Teaching methods Activating methods in training classes, Copresentations, Case studies, E-learning,							ollaborating, group activities, Lectures including multimodal								
Prerequisites (required courses and introductory requirements)															
Required courses None.															
Introductory General knowledge on business processes. requirements															
				Asse	ssment r	method, fo	orms and cri	iteria							
Assessm	ent m	ethod	Course c	ompletion (gra	ded)										
Assessm	ent cr	iteria	1. Individual presentation in front of the group on the agreed topic.												
	2. Exam is a multiple choice test (20 individual question for ever student). You are given one point for each correct answer. The points are translated into conventional grades using the following algorithm: 51-60% satisfactory (3), 61-70% satisfactory plus (3,5), 71-80% good (4), 82-90% good plus (4+), 91-100% very good (5).										wing				
	The final grade is made up of the following components: 60% presentation on contemporary psychology issues, 30% active participation in debate 10% test.														
Course objectives															

Course objectives

- 1. To understand and demonstrate writing and speaking processes through invention, organization, drafting, revision, editing, and presentation.
- 2. To understand the importance of specifying audience and purpose and to select appropriate communication choices.
- 3. To understand and appropriately apply modes of expression, i.e., descriptive, expositive, narrative, scientific, and self-expressive, in written, visual, and oral communication.
- 4. To participate effectively in groups with emphasis on listening, critical and reflective thinking, and responding.
- 5. To understand and apply basic principles of critical thinking, problem solving, and technical proficiency in the development of exposition and argument.
- 6. To develop the ability to research and write a documented paper and/or to give an oral presentation.

Learning outcomes								
Knowledge	_	The student has advanced knowledge of the relations and forms of communication of economic entities with public institutions operating in the national, international and intercultural spheres.						
	E1_W04	The student knows the types of connections concerning the exchange of economic and social information and the regularities that govern them.						
	_	The student has advanced knowledge of the management (principles of information exchange) of an economic entity on the international market; knows and understands the strategies and marketing tools used in this management.						
		The student has advanced knowledge and understanding of the principles of concluding and conducting economic transactions on the international market as a form of						

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communication.											
Verification of learning outcomes - Knowledge											
Outcomes	written exam	oral exam	test	essay/paper /portfolio	tasks/ homeworks	individual presentation	group presentation	classroom activities	classroom discussion	individual project	group project
E1_W03	Х					X	X	X	X		
E1_W04	X					X	X	X	X		
MSG1_W15	X					Х	X	X	X		
MSG1_W16	Х					X	X	X	Х		
Skills	communication and management to resolve economic and social dilemmas that arise at work. MSG1_U10 The student can take an active part in the discussion (as a form of communication), present his own point of view; and supported by arguments based on selected theories,										
opinions from various authors and / or statistics.											
Verification of learning outcomes - Skills											
Outcomes	written exam	oral exam	test	essay/paper /portfolio	tasks/ homeworks	individual presentation	group presentation	classroom activities	classroom discussion	individual project	group project
E1_U06	Х					Х	Х	Х	Х		
MSG1_U10	X					X	X	X	Х		
Attitudes	E1_K06 The student is able to ready to be guided in his professional life (in all forms of communication) by business ethics and corporate social responsibility, respect for others and loyalty to the employer.										
MSG1_K05 The student is able to correctly identifies, diagnoses and resolves dilemma options for solutions related to the profession through communication pro											
Verification of learning outcomes - Attitudes											
Outcomes	written	oral exam	test	essay/paper /portfolio	tasks/ homeworks	individual presentation	group presentation	classroom activities	classroom discussion	individual project	group project
E1_K06	X					X	X	X	X		
MSG1_K05	X					X	X	X	X		
Course contents											

Course contents

- 1. This course provides the knowledge and develops the skills students will need to communicate effectively in a business environment.
- 2. Related topics integrated throughout the course through the exploration of case study analyzes include global communication, business ethics, the challenges of diversity, and the changing factors influencing business communication.
- 3. The course focuses on developing the relevant communication techniques required to format and write a wide variety of business documents based on the development of a communication strategy.
- 4. Preparation of public speaking, presentations, resumes, cover letters and related career development skills are also important topics for practical exercises.

Recommended reading lists

Primary literature:

- 1. Shwom, B., & Snyder, L. G. (2016). Business communication: Polishing your professional presence (3rd ed.). Boston: Pearson.
- 2. Thill, J. V. and Bovée, C. L. (2015). Excellence in Business Communication, 11th ed. Pearson. ISBN: 0-13-354417-6.

Supplementary literature:

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1. Lehman C.M., DuFrene D.D., (2013), *BCOM4. South-Western Cengage Learning*. ISBN-13: 978-1-133-56224-5 or ISBN-10: 1-133-56224-8.

2. Smoliński P., Kowalik J., Winiarski J., *Diversity of students' unethical behaviors in online learning amid COVID-19 pandemic: an exploratory analysis*, In: Information systems: 18th European, Mediterranean, and Middle Eastern Conference, EMCIS 2021: proceedings/Themistocleous Marinos, Papadaki Maria (eds.), Lecture Notes in Business Information Processing, 2022, no. 437, Cham, Springer, pp.551-566, ISBN 978-3-030-95946-3. DOI:10.1007/978-3-030-95947-0_39

Contact

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* SS1- undergraduate studies * SS2 - graduate studies * SDang - doctoral studies

** MSG - International Economic Relations